

# APN Property for Income Fund

ARSN 090 467 208

Annual Report for the Financial Year Ended

30 June 2019

# CONTENTS

---

Directors' report	1
Auditor's independence declaration	3
Independent auditor's report	4
Directors' declaration	7
Statement of profit or loss and other comprehensive income	8
Statement of financial position	9
Statement of changes in equity	10
Statement of cash flows	11
Notes to the financial statements	12

# DIRECTORS' REPORT

---

The directors of APN Funds Management Limited (ACN 080 674 479), the Responsible Entity of APN Property for Income Fund (the "Fund") present the financial report of the Fund for the financial year ended 30 June 2019.

In order to comply with the provisions of the *Corporations Act 2001*, the directors report as follows:

## Information about the directors

The following persons were directors of the Responsible Entity during the financial year and up to the date of this report:

Geoff Brunsdon AM	(Independent Chairman)
Howard Brenchley	(Independent Director)
Jennifer Horrigan	(Independent Director)
Michael Johnstone	(Independent Director)
Michael Groth	(Alternate Director for Howard Brenchley)

## Principal activities

The principal activity of the Fund is to invest in property-based securities. The Fund is a registered managed investment fund domiciled in Australia.

The Fund did not have any employees during the year.

## Significant changes in the state of affairs

There were no significant changes in the state of affairs of the Fund during the financial year.

## Review of operations

The principal investment objective of the Fund is to provide investors with a consistent and relatively high level of income, combined with some capital growth, sourced from an appropriately wide spread of Australian listed and unlisted property securities.

The results of the operations of the Fund are disclosed in the statement of profit or loss and other comprehensive income. The Fund's total comprehensive income for the year ended 30 June 2019 was \$12,814,000 (2018: \$14,014,000).

## Distributions

Distributions of \$6,558,000 were declared by the Fund during the financial year ended 30 June 2019 (2018: \$7,671,000).

For full details of distributions paid and/or payable during the financial year, refer to note 7 of the financial statements.

## Matters subsequent to the end of the financial year

There has not been any matter or circumstance occurring subsequent to the end of the financial year that has significantly affected, or may significantly affect, the operations of the Fund, the results of the Fund, or the state of affairs of the Fund in future financial years.

## Future developments

The Fund will continue to pursue its investment return objective of increasing returns through active investment selection.

# DIRECTORS' REPORT

---

## Auditor's independence declaration

A copy of the external auditor's independence declaration, as required under section 307C of the *Corporations Act 2001* is set out on page 3.

## Options granted

As the Fund is an externally managed vehicle, no options were:

- Granted over unissued securities in the Fund during or since the end of the financial year; or
- Granted to the Responsible Entity.

No unissued securities in the Fund were under option as at the date on which this report is made.

No securities were issued in the Fund during or since the end of the financial year as a result of the exercise of an option over unissued securities in the Fund.

## Indemnification of officers of the Responsible Entity and auditors

APN Funds Management Limited ("APN FM") in its capacity as the Responsible Entity of the Fund has agreed to indemnify the directors and officers of APN FM and its related body's corporate, both past and present, against all liabilities to another person (other than APN FM or a related body corporate) that may arise from their position as directors and officers of APN FM and its controlled entities, except where the liability arises out of conduct involving a lack of good faith. APN FM will meet the full amount of any such liabilities, including costs and expenses. In addition, APN FM has paid a premium in respect of a contract insuring against a liability incurred by an officer of the Fund. Under the contract of insurance, disclosure of the nature of the insured liabilities and the amount of premium paid is prohibited. APN FM has not indemnified or made a relevant agreement to indemnify the auditor of the Fund or of any related body (corporate) against a liability incurred by the auditor.

## Rounding of amounts

The Fund is a fund of the kind referred to in *ASIC Corporations (Rounding in Financials/Directors' reports) Instrument 2016/191*, dated 24 March 2016, and in accordance with that Corporations Instrument amounts in the directors' report and the financial report have been rounded to the nearest thousand dollars, unless otherwise stated.

## Other matters

APN Funds Management Limited has an Error Rectification and Compensation Policy that applies in respect of this Fund. In accordance with this policy, a fixed dollar minimum threshold of \$20 applies before a compensation payment is made to an investor that has previously exited the Fund. The full Error Rectification and Compensation Policy is available at the APN Property Group Limited website [www.apngroup.com.au](http://www.apngroup.com.au).

Signed in accordance with a resolution of the directors of the Responsible Entity made pursuant to section.298(2) of the *Corporations Act 2001*.

On behalf of the directors



Geoff Brunsdon AM

Chairman

Melbourne, 15 August 2019

15 August 2019

The Board of Directors  
APN Funds Management Limited  
Level 30, 101 Collins Street  
MELBOURNE VIC 3000

Dear Board Members

### **Independence Declaration –APN Property for Income Fund**

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of APN Funds Management Limited, the Responsible Entity, regarding the annual financial report for APN Property for Income Fund.

As lead audit partner for the audit of the financial report of APN Property for Income Fund for the financial year ended 30 June 2019, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) The auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) Any applicable code of professional conduct in relation to the audit.

Yours sincerely



DELOITTE TOUCHE TOHMATSU



Neil Brown  
Partner  
Chartered Accountants

## Independent Auditor's Report to the Unitholders of APN Property for Income Fund

### *Opinion*

We have audited the financial report of APN Property for Income Fund (the "Fund") which comprises the statement of financial position as at 30 June 2019, the statement of profit or loss and other comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Fund is in accordance with the *Corporations Act 2001*, including:

- (i) Giving a true and fair view of the Fund's financial position as at 30 June 2019 and of its financial performance for the year then ended; and
- (ii) Complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

### *Basis for Opinion*

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Fund in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of APN Funds Management Limited (the "Responsible Entity"), would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Other Information*

The directors of the Responsible Entity (the "directors") are responsible for the other information. The other information comprises the Directors' Report, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## *Responsibilities of the Directors for the Financial Report*

The directors are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Fund to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Fund or to cease operations, or has no realistic alternative but to do so.

## *Auditor's Responsibilities for the Audit of the Financial Report*

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Fund to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

# Deloitte.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



DELOITTE TOUCHE TOHMATSU



Neil Brown  
Partner  
Chartered Accountants

Melbourne, 15 August 2019



# DIRECTORS' DECLARATION

---

The directors of APN Funds Management Limited, the Responsible Entity of APN Property for Income Fund (the "Fund"), declare that:

- a) in the directors' opinion, there are reasonable grounds to believe that the Fund will be able to pay its debts as and when they become due and payable;
- b) in the directors' opinion, the attached financial statements are in compliance with International Financial Reporting Standards, as stated in note 2 to the financial statements; and
- c) in the directors' opinion, the attached financial statements and notes thereto are in accordance with the *Corporations Act 2001*, including compliance with accounting standards and giving a true and fair view of the financial position and performance of the Fund.

Signed in accordance with a resolution of the directors of the Responsible Entity made pursuant to s.295(5) of the *Corporations Act 2001*.

On behalf of the directors of the Responsible Entity, APN Funds Management Limited.



Geoff Brunsdon AM

Chairman

Melbourne, 15 August 2019

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 30 June 2019

	Notes	2019 \$'000	2018 \$'000
<b>Income</b>			
Distribution income		6,316	11,814
Interest income		20	34
Net fair value gains / (losses) from investments		7,874	3,678
<b>Total income</b>		<b>14,210</b>	<b>15,526</b>
<b>Expenses</b>			
Management fees	11	968	1,051
Auditors' remuneration	10	27	27
Other expenses		401	434
<b>Total expenses</b>		<b>1,396</b>	<b>1,512</b>
<b>Net profit / (loss)</b>		<b>12,814</b>	<b>14,014</b>
<b>Other comprehensive income</b>			
Other comprehensive income for the year		-	-
<b>Total comprehensive income for the year</b>		<b>12,814</b>	<b>14,014</b>

Notes to the financial statements have been included in the accompanying pages.

# STATEMENT OF FINANCIAL POSITION

As at 30 June 2019

	Notes	2019 \$'000	2018 \$'000
<b>Assets</b>			
Cash and cash equivalents	3	1,613	633
Distributions receivable	4	1,788	2,474
Trade and other receivables	5	1,396	419
Listed equities and schemes		106,074	119,631
Unlisted equities and unlisted schemes		11,342	9,780
<b>Total assets</b>		<b>122,213</b>	<b>132,937</b>
<b>Liabilities</b>			
Trade and other payables	6	850	157
Distributions payable	7	511	589
Redemptions payable		64	37
<b>Total liabilities</b>		<b>1,425</b>	<b>783</b>
<b>Net assets attributable to unitholders - equity</b>		<b>120,788</b>	<b>132,154</b>

Notes to the financial statements have been included in the accompanying pages.

# STATEMENT OF CHANGES IN EQUITY

For the year ended 30 June 2019

	Notes	2019 \$'000	2018 \$'000
<b>Balance at the beginning of the year</b>		<b>132,154</b>	-
Reclassification due to AMIT tax regime implementation <sup>1</sup>		-	149,208
Net profit / (loss)		12,814	14,014
Other comprehensive income		-	-
<b>Total comprehensive income for the year</b>		<b>12,814</b>	<b>163,222</b>
Unit applications	8	660	459
Unit redemptions	8	(18,608)	(24,183)
Units issued upon reinvestment of distributions	8	326	327
Distributions paid and payable	7	(6,558)	(7,671)
<b>Balance at the end of the year</b>		<b>120,788</b>	<b>132,154</b>

<sup>1</sup> Effective from 1 July 2017, the Fund's units have been reclassified from a financial liability to equity. Refer to note 8 for further details. As a result of this reclassification, equity transactions, including distributions have been disclosed in the above statement.

Notes to the financial statements have been included in the accompanying pages.

# STATEMENT OF CASH FLOWS

For the year ended 30 June 2019

	Notes	2019 \$'000	2018 \$'000
<b>Cash flows from operating activities</b>			
Distributions received		7,001	12,068
Interest received		21	33
Other expenses paid		(1,358)	(1,522)
<b>Net cash inflows / (outflows) from operating activities</b>	3	<b>5,664</b>	<b>10,579</b>
<b>Cash flows from investing activities</b>			
Payments for investments		(8,746)	(16,766)
Proceeds from sale of investments		28,291	37,157
<b>Net cash inflows / (outflows) from investing activities</b>		<b>19,545</b>	<b>20,391</b>
<b>Cash flows from financing activities</b>			
Receipts from issue of units to unitholders		661	459
Payments for redemption of units to unitholders		(18,580)	(24,255)
Distributions paid to unitholders		(6,310)	(7,452)
<b>Net cash inflows / (outflows) from financing activities</b>		<b>(24,229)</b>	<b>(31,248)</b>
<b>Net increase / (decrease) in cash and cash equivalents</b>		<b>980</b>	<b>(278)</b>
Cash and cash equivalents at the beginning of the year		633	911
<b>Cash and cash equivalents at end of the financial year</b>		<b>1,613</b>	<b>633</b>

Notes to the financial statements have been included in the accompanying pages.

# NOTES TO THE FINANCIAL STATEMENTS

---

## 1. GENERAL INFORMATION

APN Property for Income Fund (the “Fund”) is a registered managed investment scheme domiciled in Australia.

APN Funds Management Limited (“APN FM”) (ACN 080 674 479), a public company incorporated and operating in Australia, is the Responsible Entity of the Fund. The registered office and its principal place of business is Level 30, 101 Collins Street, Melbourne VIC 3000.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated in the following.

### 2.1. Statement of compliance

The financial report is a general purpose financial report which has been prepared in accordance with the *Corporations Act 2001*, Australian Accounting Standards and Interpretations, and complies with other requirements of the law. Compliance with Australian Accounting Standards ensures that the financial statements and notes of the Fund comply with International Financial Reporting Standards (“IFRS”).

For the purposes of preparing these financial statements, the Fund is a for-profit entity.

The financial statements were authorised for issue by the directors on 15 August 2019.

### 2.2. Basis of preparation

The financial statements have been prepared on the basis of historical cost, except for the revaluation of investments and financial instruments. Cost is based on the fair values of the consideration given in exchange for assets. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. All amounts are presented in Australian dollars, unless otherwise noted.

The Fund is a fund of the kind referred to in *ASIC Corporations (Rounding in Financials/Directors’ reports) Instrument 2016/191*, dated 24 March 2016, and in accordance with that Corporations Instrument amounts in the directors’ report and the financial report have been rounded off to the nearest thousand dollars, unless otherwise stated.

### 2.3. Financial assets held at fair value through profit or loss

#### (a) Classification

The Fund’s investments comprising of listed equities and investment schemes are classified as at fair value through profit or loss as they are managed, and performance evaluated on a fair value basis.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Fund takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these financial statements is determined on such as basis.

# NOTES TO THE FINANCIAL STATEMENTS

---

## *(b) Recognition and derecognition*

The Fund recognises financial assets on the date it becomes party to the contractual agreement (trade date) and recognises changes in fair value of the financial assets from this date.

Financial assets are derecognised when the right to receive cash flows from the investments has expired or the Fund has transferred substantially all risks and rewards of ownership.

## *(c) Measurement*

Subsequent to initial recognition, all financial assets held at fair value through profit or loss are measured at fair value with changes in their fair value recognised in the statement of profit or loss and other comprehensive income.

- Fair value of listed equities and investments schemes is based on their quoted closing prices on the relevant stock exchanges at the end of the reporting date.
- Fair value of unlisted equities and investment schemes is based on the net asset value determined and advised by the relevant external fund manager.

## **2.4. Investment income**

Income is measured at the fair value of the consideration received or receivable. Distribution income is recognised on a receivable basis at the quoted ex-distribution date.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Fund and the amount of income can be measured reliably. Interest income is accrued on a pro-rata basis taking into account the effective yield on the financial asset.

## **2.5. Distributions to unitholders**

In accordance with the Fund's Constitution, the Fund fully attributes its taxable income to unitholders by way of a cash distribution or distribution reinvestment into the Fund. Distributions are payable monthly.

## **2.6. Applications and redemptions**

Applications received for units in the Fund are recorded net of any entry fees payable to the issue of units in the Fund. Redemptions from the Fund are recorded net of any exit fees payable.

The application and redemption prices are determined by reference to the Fund's net asset value adjusted for the estimated transaction costs, divided by the number of units on issue on the date of the application or redemption.

## **2.7. Expenses**

All expenses, including management fees, are recognised in the statement of profit or loss and other comprehensive income on an accruals basis.

## **2.8. Income tax**

The Fund is a "flow-through" entity for Australian income tax purposes and has elected into the Attribution Managed Investment Trusts rules from the 2018 income year, such that the determined trust components of the Fund will be taxable in the hands of the beneficiaries (the unitholders) on an attribution basis.

Accordingly, deferred taxes have not been recognised in the financial statements in relation to differences between the carrying amounts of assets and liabilities and their respective tax bases, including taxes on capital gains/losses which could arise in the event of a sale of investments for the amount at which they are stated in the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

---

Realised capital losses are not attributed to unitholders but instead are retained within the Fund to be offset against realised capital gains. The benefit of any carried forward capital losses are also not recognised in the financial statements. If in any period realised capital gains exceed realised capital losses, including those carried forward from earlier periods and eligible for offset, the excess is included in taxable income attributed to unitholders as noted above.

## **2.9. Cash and cash equivalents**

Cash and cash equivalents comprise cash in hand, deposits held at call with banks, other short-term investments in money market with original maturities of three month or less, bank overdrafts and money market funds with daily liquidity and all highly liquid financial instruments that mature within three months of being purchased.

## **2.10. Trade and other receivables**

Receivables are recorded at fair value and subsequently at amortised cost. Receivables may include amounts for dividends, interest, trust distributions and unsettled trades.

### *(a) Impairment of financial assets*

With effect from 1 July 2018, financial assets, other than those at fair value through profit or loss, shall recognise a loss allowance by applying the simplified approach to measuring expected credit losses which uses a lifetime expected credit loss allowance for all receivables.

## **2.11. Payables**

Payables include liabilities and accrued expenses owing by the Fund and redemptions payable which are unpaid redemptions as at the end of the reporting period.

Purchases of financial instruments that are unsettled at reporting date are included in payables. Redemptions payable are recognised when the unitholder returns their holdings back into the Fund foregoing all rights associated with the units, with the payment yet to be released.

The distribution amount payable to unitholders as at the reporting date is recognised separately on the statement of financial position when unitholders are presently entitled to the distributable income under the Fund's Constitution.

## **2.12. Goods and services tax**

The goods and services tax ("GST") incurred on the costs of various services provided to the Fund by third parties such as custodial services and investment management fees have been passed onto the Fund. The Fund qualifies for Reduced Input Tax Credits ("RITC") hence, investment management fees, custodial fees and other expenses have been recognised in the statement of profit or loss and other comprehensive income net of the amount of GST recoverable from the Australian Taxation Office ("ATO").

Accounts payable and accrued expenses are inclusive of GST. The net amount of GST recoverable from the ATO is included in receivables in the statement of financial position. Cash flows relating to GST are included in the statement of cash flows on a gross basis.

## **2.13. New accounting standards and interpretations**

### *(a) New and revised AASBs affecting amounts reported and/or disclosures in the consolidated financial statements*

The Fund has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (the AASB) that are relevant to its operations and effective for the current year. These include:



# NOTES TO THE FINANCIAL STATEMENTS

---

<b>Standard/ Interpretation</b>	<b>Impact on financial statements</b>
AASB 9 <i>Financial Instruments</i> (“AASB 9”)	<p>The Fund has adopted AASB 9 using the modified retrospective approach and the related consequential amendments to other Accounting Standards for the first time in the current financial year. The requirements under AASB 9 that are applicable to the Fund and the impact of its application is disclosed below:</p> <p>(a) <i>Classification and measurement of existing financial assets as at 1 July 2018 (“existing financial assets”)</i></p> <p>The directors have reviewed and assessed the Fund’s existing financial assets based on the facts and circumstances that existed at that date and have concluded that the application of AASB 9 has had no material impact on the classification or measurement of the Fund’s financial assets. Financial assets that were measured at fair value through profit or loss (FVTPL) or amortised cost under AASB 139 continue to be measured at fair value or amortised cost under AASB 9.</p> <p>(b) <i>Impairment of existing financial assets</i></p> <p>The directors have reviewed and assessed the Fund’s existing financial assets and trade receivables for impairment using the AASB 9 expected credit loss model as opposed to the AASB 139 incurred credit loss model and have concluded that the application of AASB 9 has had no material impact on the Fund’s impairment allowance required for existing financial assets and trade receivables.</p>
AASB 15 <i>Revenue from Contracts with Customers</i> (“AASB 15”)	<p>The Fund has applied AASB 15 <i>Revenue from Contracts with Customers</i> (“AASB 15”) for the first time in the current year. AASB 15 requires an entity to recognise revenue in a manner that represents the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled.</p> <p>The directors have reviewed and assessed the Fund’s recognition and measurement of revenue from 1 July 2018 based on the facts and circumstances that existed from this date and have concluded that the application of AASB 15 has had no impact as the Fund’s main sources of income (investment income) are not within scope of AASB 15.</p>

(b) *Standards and interpretations in issue not yet adopted*

There are no other standards that are not yet effective and that are expected to have a material impact on the Fund in the current or future reporting periods and on foreseeable future transactions.

## **2.14. Critical accounting judgements and key sources of estimation uncertainty**

In the application of the Fund’s accounting policies, the directors have made judgements, estimates and assumptions about carrying values of assets and liabilities that are not readily apparent from other sources. The judgements, estimates and assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances.

For the majority of the Fund’s financial instruments, quoted market prices are readily available. However, from time to time, certain financial instruments maybe fair valued using other valuation techniques that are validated and reviewed periodically.

# NOTES TO THE FINANCIAL STATEMENTS

## 3. CASH AND CASH EQUIVALENTS

### 3.1 Reconciliation of profit / (loss) to net cash flows from operating activities

For the purposes of the statement of cash flows, cash and cash equivalents includes cash on hand and in banks and investments in money market instruments net of outstanding bank overdrafts.

	2019 \$'000	2018 \$'000
<b>Reconciliation of cash and cash equivalents</b>		
Cash and cash equivalents	1,613	633
<b>Reconciliation of net profit / (loss) to net cash flows from operating activities</b>		
Net profit / (loss)	12,782	14,014
<i>Add / (less) non-cash items:</i>		
Net (gains) / losses on disposal of investments	240	2,231
Net (gains) / losses on revaluation of investments	(8,114)	(5,909)
<i>Changes in assets / liabilities:</i>		
Increase / (decrease) in receivables	756	251
Increase / (decrease) in payables	-	(8)
<b>Net cash provided by operating activities</b>	<b>5,664</b>	<b>10,579</b>

### 3.2 Non-cash financing and investing activities

During the year distributions paid totalling \$326,000 (2018: \$327,000) were reinvested by unitholders for additional units in the Fund.

## 4. DISTRIBUTIONS RECEIVABLE

Distributions receivable are non-interest bearing and are generally on 30-90 day terms. An impairment loss would be recognised when there is an expected credit loss. As at 30 June 2019, no receivables were impaired nor past due (2018: \$nil).

Due to the short-term nature of these receivables, their carrying value is assumed to approximate their fair value.

## 5. TRADE AND OTHER RECEIVABLES

	2019 \$'000	2018 \$'000
Expense recoveries	34	73
GST receivable	22	22
Unsettled trades	1,340	324
	<b>1,396</b>	<b>419</b>

# NOTES TO THE FINANCIAL STATEMENTS

## 6. TRADE AND OTHER PAYABLES

	2019 \$'000	2018 \$'000
Accounts payable	835	142
Accrued expenses	15	15
	<b>850</b>	<b>157</b>

## 7. DISTRIBUTIONS

	2019		2018	
	Cents per unit	\$'000	Cents per unit	\$'000
Distribution paid during the year	11.4576	6,047	11.4576	7,082
Distribution payable	1.0416	511	1.0416	589
<b>Total distributions paid / payable</b>	<b>12.4992</b>	<b>6,558</b>	<b>12.4992</b>	<b>7,671</b>

## 8. ISSUED CAPITAL

	2019 Units	2018 Units
At the beginning of the financial year	56,533,418	66,922,103
Unit Applications	281,207	202,665
Unit Redemptions	(7,907,237)	(10,736,481)
Units issued upon reinvestment of distributions	139,206	145,131
<b>At the end of the year</b>	<b>49,046,594</b>	<b>56,533,418</b>

Each unit represents a right to an individual share in the Fund per the Constitution. There are no separate classes of units and each unit has the same rights attaching to it as all other units in the Fund.

Under AASB 132 *Financial Instruments: Presentation* ("AASB 132") puttable financial instruments meet the definition of a financial liability to be classified as equity where certain strict criteria are met. The Fund shall classify a financial instrument as an equity instrument from the date when the instrument has all the features and meets the conditions.

Prior to 1 July 2017 the Fund classified its net assets attributable to unitholders as liabilities in accordance with AASB 132. To allow the Fund to elect into the AMIT regime, the Fund's Constitution was amended and, effective 1 July 2017, the remaining AMIT election requirements were met.

As a consequence of the AMIT election, on and from 1 July 2017, the Fund's puttable instruments (i.e. units owned by investors) now meet the definition of a financial liability to be classified as equity, resulting in the reclassification of net assets attributable to unitholders from liabilities to equity and the reclassification of distributions paid from a finance cost in the statement of profit or loss and other comprehensive income to distributions paid in the statement of changes in equity.

# NOTES TO THE FINANCIAL STATEMENTS

## 9. FINANCIAL RISK MANAGEMENT

The Responsible Entity is responsible for ensuring a prudent risk management culture is established for the Fund. This is reflected in the adoption of a Risk Management Framework that clearly defines risk appetite and risk tolerance limits which are consistent the Fund's investment mandate.

The Fund's Manager is responsible for overseeing the establishment and implementation of appropriate systems, controls and policies to manage the Fund's risk. The focus is on ensuring compliance with the approved Risk Management Framework whilst seeking to maximise the returns derived for the level of risk to which the Fund is exposed.

The effective design and operation of the risk management systems, controls and policies is overseen by the Responsible Entity and its Audit, Risk and Compliance Committee.

Risk management in respect to financial instruments is achieved via written policies that establish risk appetite and tolerance limits in respect to exposure to interest rate risk, credit risk, the use of derivative financial instruments and non-derivative financial instruments and the investment of excess liquidity. Compliance with these policies and exposure limits is reviewed by the Responsible Entity on a continuous basis.

National Australia Bank Limited acts as the master custodian on behalf of the Responsible Entity and, as such, provides services including physical custody and safekeeping of assets, settlement of trades and collection of income.

### 9.1 Financial instruments

The Fund holds a range of financial instruments including:

- cash and cash equivalents;
- receivables;
- investments in listed and unlisted equities and funds; and
- payables.

Transactions in these instruments expose the Fund to a variety of financial risks including market risk (which includes interest rate risk and other price risks), credit risk, and liquidity risk. The Fund does not enter into or trade financial instruments, including derivatives, for speculative purposes.

#### (a) Categories of financial instruments

	2019 \$'000	2018 \$'000
<b>Financial assets</b>		
Cash and cash equivalents	1,613	633
Financial assets held at fair value through profit or loss	117,416	129,411
Trade and other receivables	3,184	2,893
<b>Total financial assets</b>	<b>122,213</b>	<b>132,937</b>
<b>Financial liabilities</b>		
Trade and other payables	(1,425)	(783)
<b>Total financial liabilities</b>	<b>(1,425)</b>	<b>(783)</b>

# NOTES TO THE FINANCIAL STATEMENTS

## 9.2 Market risk

Market risk is the risk that the fair value or future cash flows of the Fund's financial instruments will fluctuate because of changes in market prices. The Manager manages the financial risks relating to the operations of the Fund in accordance with an investment mandate set out in accordance with the Fund's Constitution and Product Disclosure Statement. The Fund's investment mandate is to provide investors with a consistent, relatively high level of income combined with some capital growth, sourced from an appropriately wide spread of property-based revenue streams. There has been no change to the Fund's exposure to market risks or the manner in which it manages and measures the risk. Components of market risk to which the Fund is exposed are interest rate risk and price risk.

## 9.3 Interest rate risk

The Fund's interest bearing financial assets expose it to risks associated with the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. The risk is measured using sensitivity analysis.

The Fund's policy is to hold up to a maximum of 10% of its total investments in cash and fixed interest securities.

### (a) Interest rate sensitivity

The sensitivity analyses below have been determined based on the Fund's exposure to interest rates at the reporting date and the stipulated change taking place at the beginning of the financial year and held constant throughout the reporting period, in the case of instruments that have floating interest rates. A 25-basis point increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates. The interest rate movements have been determined based on management's best estimate, having regard to historical levels of changes in interest rates and the current environment in which the Fund operates.

Actual movements in the interest rate may be greater or less than anticipated due to a number of factors, including unusually large market shocks both in the global and domestic markets. As a result, historic variations in interest rates are not a definitive indicator of future variations.

The following table illustrates the effect on net profit / (loss) from a change in market risk that is reasonably possible based on the risk the Fund was exposed to at the reporting date.

	Change in variable (+ / -)		Effect on net profit / (loss) \$'000	
	2019	2018	2019	2018
Interest rate risk	25 bp	25 bp	4	6

An increase/(decrease) in interest rates will result in an increase/(decrease) in net profit respectively.

## 9.4 Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Fund. Credit risk arises from cash and cash equivalents, derivative financial instruments and deposits with banks and financial institutions, as well as credit exposures to wholesale and retail unitholders, including outstanding receivables and committed transactions.

Credit risk controls assess the credit quality of the counterparty, taking into account its financial position, past experience and other factors. The Fund has adopted the policy of only dealing with creditworthy counterparties and obtaining sufficient collateral or other security where appropriate, as a means of mitigating the risk of financial loss from default. The Fund's investment objective is to find high quality counterparties predominately with a stable credit history. The Fund measures credit risk on a fair value basis.

# NOTES TO THE FINANCIAL STATEMENTS

Derivative counterparties, broking relationships and cash transactions are limited to financial institutions that meet the treasury risk management policy's minimum credit rating criteria or comply with Trade Management Procedure requirements. Credit risk arising on loans and receivable balances is monitored on an ongoing basis with the result that the exposure to bad debts by the Fund is not significant. There are no significant financial assets that have had renegotiated terms that would otherwise have been past due or impaired.

The maximum exposure to credit risk as at 30 June 2019 and 30 June 2018 is the carrying amounts of financial assets recognised in the statement of financial position of the Fund. The Fund holds no collateral as security and the credit quality of all financial assets that are neither past due or impaired is consistently monitored in order to identify any potential adverse changes in the credit quality.

The Fund does not have any significant credit risk exposure to any single counterparty or counterparties having similar characteristics.

## 9.5 Liquidity risks

Liquidity risk includes the risk that the Fund, as a result of its operations:

- will not have sufficient funds to settle a transaction or unit redemption on the due date;
- will be forced to sell financial assets at a value which is less than what they are worth; or
- may be unable to settle or recover a financial asset at all.

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions without materially affecting the price realised. The Fund manages liquidity risk by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

To help reduce these risks the Fund:

- has a liquidity policy which targets a minimum and average level of cash and cash equivalents to be maintained;
- generally invests in instruments that are tradeable in highly liquid markets; and
- has a liquidity portfolio structure that requires surplus funds to be invested in various types of liquid instruments ranging from highly liquid to liquid instruments.

Units on issue are payable on demand. The Fund's approach to managing liquidity is to ensure that it will always have sufficient liquidity to meet its liabilities. As the Fund is currently considered liquid in accordance with the *Corporations Act 2001*, unitholders are able to withdraw their units at any time and the Fund is therefore exposed to the liquidity risk of meeting unitholders' withdrawals at any time. As the Fund's primary investment objective is to invest in listed property securities which are considered liquid, the Fund's exposure to liquidity risk is considered to be low.

The table below shows an analysis of the contractual maturities of key liabilities which forms part of the Fund's assessment of liquidity risk excluding liabilities attributable to unitholders.

	Less than 3 months \$'000	3 months to 1 year \$'000	1 to 5 years \$'000	Over 5 years \$'000	Total \$'000
<b>2019</b>					
<b>Liabilities</b>					
Trade and other payable	(850)	-	-	-	(850)
Distribution payable	(511)	-	-	-	(511)
Redemption payable	(64)	-	-	-	(64)
	<b>(1,425)</b>	-	-	-	<b>(1,425)</b>

# NOTES TO THE FINANCIAL STATEMENTS

	Less than 3 months \$'000	3 months to 1 year \$'000	1 to 5 years \$'000	Over 5 years \$'000	Total \$'000
<b>2018</b>					
<b>Liabilities</b>					
Trade and other payable	(157)	-	-	-	(157)
Distribution payable	(589)	-	-	-	(589)
Redemption payable	(37)	-	-	-	(37)
	<b>(783)</b>	-	-	-	<b>(783)</b>

The Fund is able to sufficiently meet its liquidity obligations through the receipt of distribution income, additional applications received from investors and also via the sale of listed investments where required.

## 9.6 Price risk

The Fund has investments in equity instruments, which exposes it to price risk. Price risk is the risk that the total value of investments will fluctuate as a result of changes in market prices, whether caused by factors specific to an individual investment, its issuer or all factors affecting all instruments traded in the market. The Manager manages the Fund's market risk on a daily basis in accordance with the Fund's investment objectives and policies, as detailed in the Fund's Product Disclosure Statement and Constitution.

As the Fund's financial instruments are carried at fair value with changes in the fair value recognised in the statement of profit or loss and other comprehensive income, all changes in market conditions will directly affect investment income.

The following table illustrates the effect on net profit / (loss) from possible change in price risk that were reasonably possible based on the risk the Fund was exposed to at reporting date.

	Change in variable (+ / -)		Effect on net profit / (loss) \$'000	
	2019	2018	2019	2018
	Price risk	10%	10%	11,742

An overall increase/(decrease) in market price will result in an increase/(decrease) in net profit/(loss) respectively.

## 9.7 Capital risk management

The Responsible Entity's objective when managing capital is to safeguard its ability to continue as a going concern, so that it can continue to provide returns for unitholders in accordance with the Fund's investment strategy.

The capital structure of the Fund consists of cash and cash equivalents and the proceeds from the issue of the units of the Fund. The Manager aims to ensure that there is sufficient capital for possible redemptions by unitholders by maintaining up to 10% of its total investments in cash and cash equivalents.

The Fund has no restrictions or specific capital requirements on the application and redemption of units other than those imposed by *Corporations Act 2001*. The Fund's overall investment strategy remains unchanged from the prior year.

## 9.8 Fair value of financial instruments

The following table provides an analysis of financial instruments that are measured at fair value at 30 June 2019, grouped into Levels 1 to 3 based on the degree to which the fair value inputs is observable:

- Level 1 fair value measurements are those derived from quoted prices in active markets for identical assets or liabilities.

# NOTES TO THE FINANCIAL STATEMENTS

- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices), including dealer quotations or alternative pricing sources supported by observable inputs.
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs), such as latest available prices provided by the investment managers of these investments.

Fair value measurement as at 30 June 2019				
	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
Listed equities and schemes	106,074	-	-	106,074
Unlisted equities and schemes	-	-	11,342	11,342
<b>Total</b>	<b>106,074</b>	<b>-</b>	<b>11,342</b>	<b>117,416</b>

Fair value measurement as at 30 June 2018				
	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
Listed equities and schemes	119,631	-	-	119,631
Unlisted equities and schemes	-	-	9,780	9,780
<b>Total</b>	<b>119,631</b>	<b>-</b>	<b>9,780</b>	<b>129,411</b>

There were no transfers between Levels during the financial year.

## 9.9 Reconciliation of Level 3 fair value financial instruments

The table below shows the reconciliation of fair value movements of financial assets classified within Level 3 of the fair value hierarchy:

	2019 \$'000	2018 \$'000
Opening balance	9,780	17,452
Total gains / (losses):		
in profit or loss (realised)	-	(1)
in profit or loss (unrealised)	1,562	(1,888)
Purchases	-	436
Sales	-	(6,219)
Transfer in / out of Level 3	-	-
<b>Closing balance</b>	<b>11,342</b>	<b>9,780</b>

As at 30 June 2019, there were no transfers in or out of Level 3 of the fair value hierarchy (2018: \$nil).

## 9.10 Significant unobservable inputs used for Level 3 fair value financial instruments

Underlying net asset value per unit/share. These are calculated by the investment managers of the underlying investments using models with unobservable inputs and assumptions that may not necessarily be supported by prices from observable current market transactions.

The limited availability of observable market transactions in the same instrument suggests that the valuation of these investments is subject to a greater uncertainty and would require greater judgement.

A 1% change in the underlying net asset value would have increased / decreased net profit by \$113,420 (2018: \$97,800), and this would be primarily driven by a change in the underlying property values in the funds.



# NOTES TO THE FINANCIAL STATEMENTS

## 10. REMUNERATION OF AUDITORS

	2019 \$	2018 \$
Audit and review of financial statements	14,432	14,932
Other non-audit services *	12,771	11,984
	<b>27,203</b>	<b>26,916</b>

\* Other non-audit services include compliance plan audit and other approved advisory services.

The auditor of the Fund is Deloitte Touche Tohmatsu.

## 11. RELATED PARTY TRANSACTIONS

### 11.1 Transactions with key management personnel

The Fund does not employ personnel in its own right. However, it is required to have a Responsible Entity to manage the activities of the Fund. As such there are no staff costs (including fees paid to directors of the Responsible Entity) included in the statement of profit or loss and other comprehensive income.

### 11.2 Transactions with the Responsible Entity and related bodies corporates

The Responsible Entity and Manager of APN Property for Income Fund is APN Funds Management Limited ("APN FM") (ACN 080 674 479) whose immediate and ultimate parent entity is APN Property Group Limited (ACN 109 846 068). Accordingly, transactions with entities related to APN Property Group Limited are disclosed below.

Transactions with the Responsible Entity / Manager have taken place at arm's length and in the ordinary course of business. The transactions are as follows:

	2019		2018	
	Paid \$'000	Payable \$'000	Paid \$'000	Payable \$'000
Management fees	900	68	1,001	50
Registry fees	219	17	241	12
Accounting fees	28	9	28	9
Reimbursement of costs paid	41	14	74	1
	<b>1,188</b>	<b>108</b>	<b>1,344</b>	<b>72</b>

### 11.3 Related party investments held by the Fund

The Fund may acquire investments in entities that are also managed by APN Property Group Limited or its related bodies corporate (Related Parties), in accordance with its Product Disclosure Statement. As at reporting date, the investments held are as follows:

	Number of units held	
	2019	2018
APN Convenience Retail REIT	389,027	389,027
APN Regional Property Fund	-	461,740
APN Industria REIT	500,005	500,005
	<b>889,032</b>	<b>1,350,772</b>

# NOTES TO THE FINANCIAL STATEMENTS

---

## 12. CONTINGENT LIABILITIES AND CONTINGENT ASSETS

There are no commitments and contingencies in effect at 30 June 2019 (2018: \$nil).

## 13. SUBSEQUENT EVENTS

There has not been any matter or circumstance occurring subsequent to the end of the financial year that has significantly affected, or may significantly affect, the operations of the Fund, the results of the Fund, or the state of affairs of the Fund in future financial years.